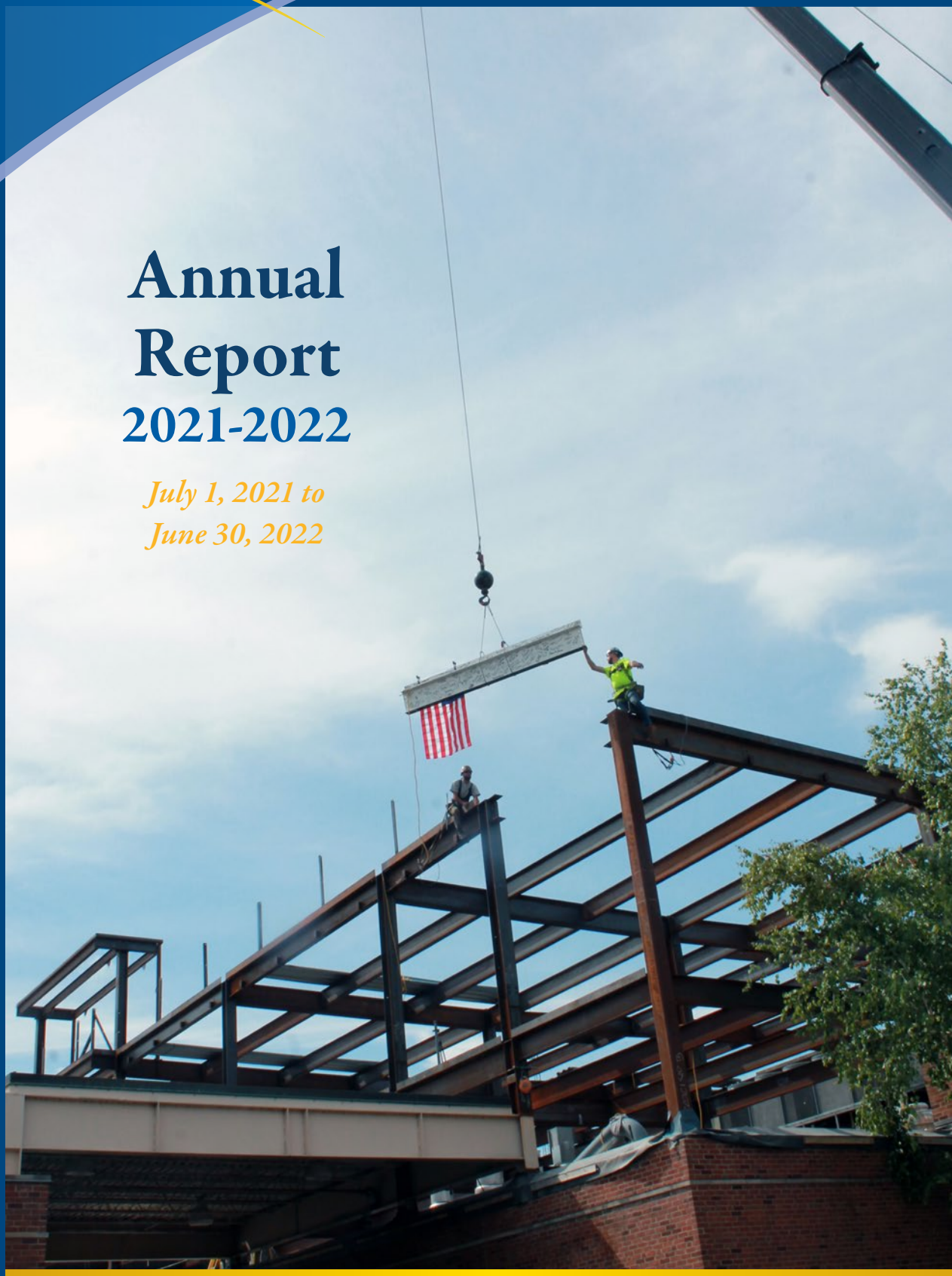


Annual Report 2021-2022

*July 1, 2021 to
June 30, 2022*



MEDICINE *of* THE HIGHEST ORDER



UR | JONES
MEDICINE | MEMORIAL HOSPITAL

YEAR IN REVIEW

Jones Memorial Hospital

As we start down the road to the next 100 years of serving our community Jones Memorial Hospital has a new CEO and a renewed commitment: The future is looking bright.

Shortly after James Helms took over as the new CEO at Jones Memorial Hospital in July, a birthday party celebrating the 100th anniversary of the hospital brought together hospital staff and administration and several descendants of our founding families. Don Comstock, great-great-grandson of Dr. Francis Comstock, and Samantha Gilkey, great-great-grand niece of hospital founder Gertrude Jones, cut the first piece of cake to kick things off.

In his first months on the job, Jim, who had been the CFO since 2016, hit the ground running with the announcement of a number of new initiatives. One of the most far-reaching was the conversion to EPIC, a

new electronic medical records system. Utilized across the UR Medicine system, EPIC gives patients a seamless experience when accessing any of the providers and services in that system. Called the Southern Tier Regional Integration project, the transformation began in the purchasing and accounting departments. After months of preparation, a successful hospital-wide change occurred in March. What an incredible effort by everyone at Jones Memorial. Staff members Jennifer Pacer and Christina Collins were named MVPs of the conversion to EPIC for their efforts making sure the staff was prepared for the transformation. Honorable mentions went to Melissa Falandys, Jason Soles, Amanda Elliott, Kristina Willetts, Cathy Zucher, Sara Abbott, and Deanna Worth. Our Credentialed Trainers—Kelly Cavagna, Belinda Ferguson, Joanna Holliday, and Keith Weakly—also had an important role in the success of the project.

While COVID caused the cancellation of both the 100th Anniversary Founders Ball and the RidgeWalk & Run as a live event, restrictions began to ease as the COVID vaccine became more widely available. All staff and visitors are still required to wear a mask, but outpatient services are back up and running. The focus of much of our communication has been how important being vaccinated is to putting the pandemic behind us. Three of our most trusted outpatient providers—Dr. Heather Lanphere, Dr. Zahi Kassas, and Dr. Pasqual Picco—and three of our inpatient physicians—Dr. Jackie Anderson, Dr. Nishant Chaudhary, and Medical Director Kevin McCormick, MD — joined forces to produce six well-received videos urging the public to get vaccinated and reassuring them that the shot is safe.

In November, the Transformation and Modernization project that was announced earlier in the year began in earnest. This project will add over 14,000 square feet of clinical space, renovate more than 4,000 square feet in the surgical suite, and add a fixed MRI. The

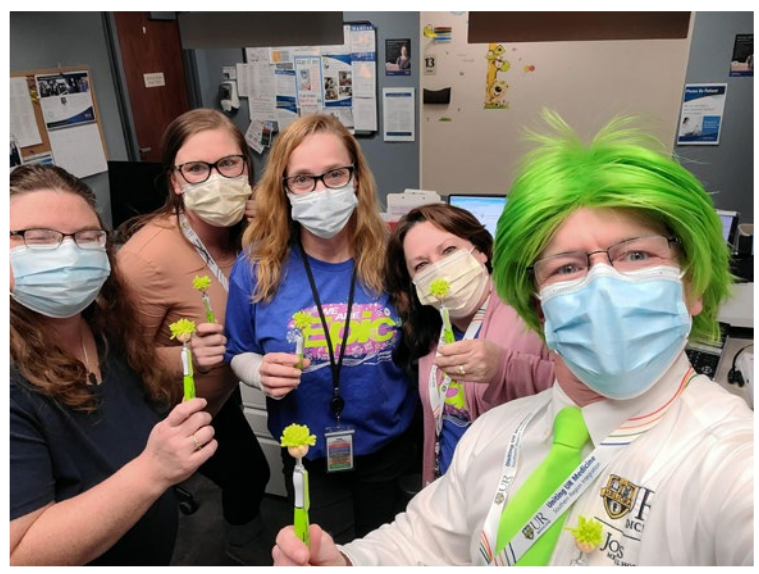
entire project should be completed by fall of 2023. To accommodate the increased number of patients coming to Jones once the project is finished, a new employee parking lot was installed between the hospital and the Bradley-Holbrook office building. With room for more than 100 cars, patients will have plenty of space for parking in the main lot.

Two long-time members of the Jones Memorial Medical Staff retired this year. Dr. Richard Cudahy, who began a second career at Jones reading and interpreting EKGs after retiring from private practice in Bolivar, and Dr. Christopher Depner, who had a longtime practice on Martin Street in Wellsville. The hospital and the community wish them the best on a well-earned retirement.

The community welcomed the return of pain management and rheumatology services. Pain Management specialist Chirag Patel, MD, is at Jones Memorial on a regular basis to consult and treat patients. He also sees patients at St. James in Hornell, and at Noyes Health in Dansville.

PLACING THE FINAL BEAM:
Cover Photo: The placement of the last steel beam during a construction project is a major milestone.

Right: In keeping with the tradition of painting that beam white and signing it for posterity, The last I-beam was placed in the third floor addition at Jones Memorial Hospital with the signatures of over 200 members of the Jones Memorial team.



PENPAL:
The EPIC PenPal popped his green-haired head into every department during the EMR (electronic medical record) transformation to ensure that every employee received one of his signature pens as a thank you for all the hard work the successful implementation required.

Rheumatologist James VanDeWall, MD, and Nurse Practitioner Josephine Raab see patients at two locations: The Jones Rheumatology office in Olean and at the Medical Arts Building in Hornell.

Women's Health options were expanded with the addition of Certified Nurse Midwife Tammy Chaffee, who sees patients in both Wellsville and Hornell. In Rehabilitation Services, therapist Vanessa White is offering Pelvic Floor Physical Therapy, a hard-to-find and much-needed physical therapy option for women experiencing pain.

The Emergency Department added four full-time physicians to the staff when Dr. Jackie Anderson, Dr. Joshua Trenkamp, Dr. Lisa Ryder, and Dr. Stephen Doyle came onboard. New inpatient providers on the hospitalist team now include Nancy Bedrosian, PA-C, and Amber Harding, FNP. Serving as liaison between these medical staff and administration is Adam Wojciechowski, PA, who was named Chief Advanced Practice Provider for the emergency department and the hospitalist program. Also joining the medical staff was Dr. Aishwarya Bhardwaj, a cardiologist who sees patients at the Cardiology Clinic on the third floor at Jones Memorial. She also sees patients at St. James in Hornell.



FIELD OF FLAGS:
The Field of Flags is an opportunity for our community deceased veterans. Members of several community organizations including the Wellsville American Legion, its Auxiliary, Legion Riders, and Sons of the Legion gathered to place over 500 flags in the front lawn of the hospital.



KASSAS: Celebrating the addition of Kassas Pediatrics to the Jones Memorial Medical Practices are, from left, Dr. Zahi Kassas; Carrie Walker, Monica Acomb, PNP; and CEO Jim Helms.

The Jones Memorial Medical Practices offices in Bolivar, Belvidere, Loder Street, and North Main Pediatrics have all recertified as PCMH (Patient-Centered Medical Home). PCMH is a model of care that builds stronger relationships between patients and their clinical care team. In July, Jones Memorial Pediatrics was expanded when Pediatric Nurse Practitioner Monica Acomb and Pediatrician Dr. Zahi Kassas joined the Jones Memorial Medical Practices, bringing with them over two decades of experience of providing outstanding pediatric care to our community. The Andover Internal Medicine practice will be relocated in the coming months to a new space – the former Maier's Market on Main Street in Andover.

New members of the nursing management staff include Sharon Draper, BSN RN, the Senior Director of Nursing and Amanda Green, BSN RN, the Director of Maternal Health. In the Pharmacy, Dan Sabins was promoted to the director position. Kristopher Green, the Director of Human Resources, joined the Administrative Team. The Laboratory Staff earned kudos for a successful New York State Lab Survey, which also earned them compliments from the survey team.



STAFF SIGNING BEAM:
Taking the iron workers tradition of painting the last I-Beam placed during a building project one step further, every member of the Jones Memorial staff, board of directors member, volunteer, and auxiliary member were invited to sign it before it was put in place. When it was lifted into place, the beam had close to 300 signatures on it.

Our staff is at the heart of the care we provide and we couldn't be prouder of their dedication. This year we recognized 36 employees for a combined 445 years of service to the hospital. The annual service awards banquet was also an opportunity to announce the Care Champion of the Year. The four quarterly winners have demonstrated, through words or actions, an exemplary commitment to JMH patients, to their co-workers, and to the JMH employee Code of Conduct. This year Melinda Fancher was chosen for her dedication to patients. The other Care Champions for 2021 were Kristen Sweezy, RN; Laura Young, MSW; and Tamara Abbott, RN.

As a way to recognize exceptional nurses, Jones Memorial joined the DAISY Foundation Program. Patients, their families, and co-workers are invited to nominate those nurses who provide extraordinary compassionate care. The winner of this prestigious national award will be announced during the annual Employee Awards banquet in May 2023.

Brenda Mong Szabo, Vice President of Specialty Services, was selected by the Wellsville-Area Chamber of Commerce for the Wellsville-Area Chamber of Commerce Spirit of Wellsville. Brenda heads up the JMH Wellness Committee and her focus on the health and wellness of the community was one of the many reasons she was chosen for this honor.

The year ahead promises to be an exciting one with projects completed, ribbon cutting to open new areas, and provider offices relocated. We look forward to sharing our successes – and our challenges – with you, our community. Thank you for your support.



BALLOON RALLY PARADE:
William and Gertrude Jones (Dee Roeske and Kristopher Green) made an appearance on the Jones Memorial float in the annual Balloon Rally Parade, which was decorated to celebrate the hospital's 100 Years of Caring, 1921-2021.



Capital Campaign Donors

CORNERSTONE DONORS, Gifts and Pledges of \$25,000 and above

Alco Federal Credit Union
Dr. and Mrs. Paul Axtell
William and Pat Childs
Dr. William Coch and Martha Lash
Community Bank NA
Donald and Jackie Comstock
Luanne Comstock
Bill and Beck Fish
Bill and Geri Ford
Clint and Samantha Gilkey
Jeff Ely and Janine Greene
Cynthia F. Gridley and Lee Gridley Fund
James and Dena Helms
Dan and Kim Johnson
Jones Memorial Hospital Auxiliary
Charles Joyce
Charles and Lorraine Joyce Family Foundation
Erland and Pauline Kailbourne
Dr. and Mrs. Zahi Kassas
Dr. Heather Lanphere
Karol Marciano
Northern Lights

The Pike Company
Randy Shayler
Rich and Gwyn Shear
Wayne and Lisa Stephens
Sherry Walton
The Whitehouse Family
The L.C. Whitford Family

Gifts and Pledges of \$10,000 or more

Tim and Sandy Aiken
Carol Bradley
Cherokee Burnell
Jack Carter
Mike and Tammy Chaffee
Mr. and Mrs. Boyd Chappell
Larry and Deborah Clark
Jeremy and Mary Kate Cole
Clark Patterson Lee
Jack and Donna Emrick
Dr. and Mrs. Robert Gilfert
Kris and Allison Green
Ryan and Jodi Howe
Jim and Jennifer Joyce
Jim and Laura Knapp
Stan and Joyce Krupnik
Mong-Szabo Waide Family
Moogan Foundation
Deb and Dave Root
The Evans Agency
Kevin and Carrie Walker

Gifts and Pledges through November 2022

Gifts and Pledges of up to \$10,000

Monica Acomb
Kellie Anderson
Elaine Austin
Nyhl and Linda Austin
Brent and Josie Bailey
Gary and Pat Balcom
Jenny and Joseph Bilotta
Mike and Amelia Berardi
Christie Brewster
Scott and Judy Burt
Sarah Cole
Pamela Colerick
Tim and Sue Colligan
Christina Collins
Devin Demarco
Robert Dorsey
Barry and Shelly Dunne
Ed and Kay Eicher
Amanda Elliott
John and Diana Embser
Embser Funeral Home
Tammy Emery
Rich and Gabrielle Ewell
First Citizens Bank
Dave and Kelly Foster
James Franklin
Jennifer Frungillo
Teresa Gaston
Jamie Gleason
Amanda Green

Barry and Kate Kulp
Kevin and Virginia LaForge
Vanessa Lanterman
Martha Lash
Mary Lewis
Carolyn Miller
Chris and Mary Minges
Medical Mutual
Jeff and Teri Monroe
Yvonne Morris
Rich and Sue Nicol
Stacy Ordway
Jennifer Pacer
Mike and April Palmiter
Gary and Jodi Pearson
Steve and Diana Pease
Dr. Daniel Proto
Jack and Carol Potter
Angela Rhodes
Kristy Schleigh
Paul Stalker
Trane Technologies
Valerie Vreeland
Margaret Walsh and Family
Sandra Watkins
Heidi White



Gifts Received

July 1, 2021 to June 30, 2022

GOLDEN ASSOCIATES, \$5,000 and above

William Coch
Charles and Heather Joyce
Otis Eastern
Dr. Kenneth Van Dine
Sherry Walton

DISTINGUISHED ASSOCIATES, \$2,500 - \$4,999

Daniel Higgins

CENTURY ASSOCIATES, \$500 - \$2,499

John and Jacqueline Adrian
Arvos Ljunstrom
Dr. Paul Axtell
Loren Bly
Scott and Judy Burt
CCS Fundraising
Certified Safety Products of NY
Larry and Deborah Clark
Clark Patterson Lee
Sarah Cole
Kevin and Claudia Gildner
Kenneth and Geralyn Gough
James and Dena Helms
Michael and Cheryl Jackson
Greg and Lu-ann Kaye
Martha Lash
Doris MacFarquar
Anne McAndrew
Robert and Michele McMorris
Moogan Foundation
Northern Lights
Gary and Jodi Pearson
Karen Perrigo
Dr. Pasquale Picco
Sodexo
James and Nancy Stevens
Brenda Mong Szabo
Mark and Lonnie Van Tyne
The Pike Company
The Walchli Family
Kevin and Carrie Walker
Wellsville American Legion

1921 ASSOCIATES, \$250 - \$499

Angelica Lions Club
Elaine Austin
Dennis and Donna Bliven
Thomas D’Arcy
Dave and Kelly Foster
Clint and Samantha Gilkey

1921 Associates, \$250 - \$499 (continued)

Kristen Ives
Sylvia Masin
Jacob Milliron
Mr. and Mrs. Chris Minges
Jeff and Teri Monroe
Jennifer Pacer
Rich and Gwyn Shear
Chad and Amanda Sibble
Marsha Sick

ASSOCIATES \$25 - \$249

Allegany Mud Club
Neil and Eva Benedict
Bokman of Wellsville
Bolivar Lioness Activity Fund
Jack Carter
Don and Marti Cinque
Wanda Cloninger
Jeremy and Mary Kate Cole
Joe and Bonnie Collins
Maureen Cooper
Anna Marie and Charles Costanzo
Charles and Jean Cutler
Dr. James and Maureen Edmonston
Jeff Ely and Janine Greene
Escot Bus Lines
Fassett Lane
Fillmore Pharmacy
Jennifer Frungillo
Barry Glickstein
Garth Grantier
Annette Harding
Howard Hanna Real Estate Services
Katherine and Robert Isaman
Mary and Richard Jandrew
Amy Johnson
Pamela Jones
Gladys Kelley
Stan and Joyce Krupnik
LC Whitford
Judy and Bob Loughlin
Carol McNall
Roger and Kathy Moyer
Kevin and Sheila Murphy
Carole Onoda
Kimberly Pensyl
James and Demetra Raptis
Martha Roberts
Dorothy Sang
Southern Tier Traveling Teacher
Dan and Connie Synakowski
Beverly Wolfe
Deanna Worth

Memorial Gifts

Dolores Breithaupt

Allegany Mud Club

Carlotta Myrine Cinque, Louis Joseph Cinque, Thomas A. Cinque

Don and Marti Cinque

Nicia Cole

Jim and Dena Helms
Bob and Judy Loughlin

Lyle Edwards

Dr. and Mrs. James Edmonston
Jim and Dena Helms
Richard and Mary Jandrew
Carole McNall

Dianna Emrick

Dr. William Coch and Marth Lash
Joe and Bonnie Collins
Dr. Jim and Maureen Edmonston
Jim and Dena Helms
Robert and Katherine Isaman
Pamela Jones
Greg and Lu-Ann Kaye
Carole Onoda
Karen Perrigo
Martha Roberts
Dorothy Sang
Rich and Gwyn Shear
Southern Tier Traveling Teacher
Beverly Wolfe

Lyle and Doris Eymer

Mark and Lonnie Van Tyne

Wayne Feeman

Loren Bly
Wanda Cloninger
Thomas D’Arcy
Jean Grastorf
Annette Harding
Jim and Dena Helms
Donna Keene
Stan and Joyce Krupnik
Doris MacFarquhar
Yvonne McHone
Rich and Gwyn Shear
Dan and Connie Synakowski
Brenda Mong Szabo

Georgianna Higgins

Jeremy and Mary Kate Cole
Maureen Cooper
Charles and Anna Marie Costanzo
Clint and Samantha Gilkey
Daniel Higgins
Doris MacFarquhar

Received between July 1, 2021 and June 30, 2022

Lynette Kaiser

Jeremy and Mary Kate Cole

Benjamin Kelley

Gladys Kelley

Susan Kay MacNeal

Escot Bus Lines, LLC

Dr. and Mrs. F. Clifton Miller

Martha Roberts

Tom O’Grady

Jim and Dena Helms

George Probst

Jim and Dena Helms
Sylvia Masin
Rich and Gwyn Shear

Wayne Schifelbine

Karen Perrigo

Gladys Sweet

Roger and Kathy Moyer

Art Van Tyne

Jim and Dena Helms

Arthur M. and Patricia B. Van Tyne

Mark and Lonnie Van Tyne

Debora Westbury

Sylvia Masin

Gifts in Honor of

Clint and Samantha Gilkey

Mr. and Mrs. Chris Minges

JMH Diabetes Center

Bolivar Lioness Activity Fund

JMH Walk-In Clinic

Garth Grantier

Dr. Kassas, Dr. Nishit Shah, Lyla Corwine

Charles and Heather Joyce

Marriage of Jennifer Middaugh and Adam Zane

Greg and Lu-Ann Kaye
Bob and Michele McMorris

Lifetime Associates

Arthur and Ethel Alexander
Allegany Co-Op Insurance
Allegany Eye Associates
Alstom Power
Arvos Inc., Ljungstrom Division
Dr. and Mrs. Mohammad Ayyub
Bayard Tullar Trust
Neil and Eva Benedict
Dr. and Mrs. Kurt Benham
Dennis and Donna Bliven
Frank and Barb Boekel
Harriett Bradley
Bob and Pam Bruckner
Joseph Bucher
Scott and Judy Burt
Dr. and Mrs. Billy Carstens
Charles and Lorraine Joyce Family Foundation
Hugh Church
Kathryn Church
Larry and Deborah Clark
Dr. William Coch and Martha Lash
Luanne Comstock
Eleanor Cott
Dr. and Mrs. Richard Cudahy
Cynthia F. Gridley and Lee Gridley Fund
Eleanor Dates
Deborah O’Hara Trust
Delphi Emergency Physician Services, LLC
Dresser Rand
Eastern Seaboard, Inc.
Dr. and Mrs. James Edmonston
Ed and Kay Eicher
Mark and Linda Elliott

Donors who have made a one-time or cumulative financial gift of \$10,000 or more

Jeff Ely and Janine Greene
FT and Anna C. Manley Memorial Fund
Federated Clover Investment Advisor
Dr. and Mrs. Joe Felsen
Fillmore and Fisher Pharmacies
Dr. and Mrs. Robert Gilfert
Clint and Samantha Gilkey
Gary and Ann Gilpin
James and Dena Helms
Dr. Kirk Heriot
Daniel Higgins
Mike and Cheryl Jackson
Jones Memorial Hospital Auxiliary
Charles Joyce
Charles and Lorraine Joyce
Richard, Tina, Cory Joyce
Teresa Joyce
Erland Kailbourne
Dr. and Mrs. Zahi Kassas
Greg and Lu-Ann Kaye
Paul Kilbane
Loyal Order of the Moose
Preston and Pauline Lucas
Cheryl Feeman Macafee
Anne McAndrew
Carolyn Miller
Dr. F.C. and Dianna Fleming Miller
Frank Miller
Moogan Family Foundation
Richard and Sue Nicol
Otis Eastern, Inc.
Pediatrix Medical Group
M. Gretchen Probst
Dr. and Mrs. Daniel Proto

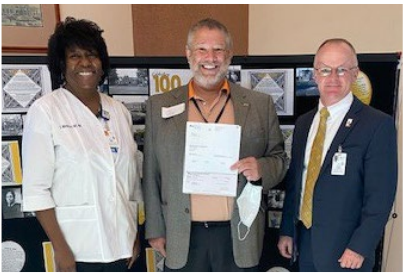
Paul Rhodes
Robin and Mary Rhodes
Mr. and Mrs. Constantine Rigas
Phyllis Rigby
Rich and Gwyn Shear
Short’s Oil Company
Steuben Trust Company
Brenda Mong Szabo
Ralph “Tim” Tompkins
Dr. and Mrs. Kenneth Van Dine
Mr. and Mrs. Art VanTyne
Walchli Family
Sherry Walton
Wellsville American Legion Post #702
Wellsville Lions Club

BIRTHING BED: OB Nurse Cierra Dean makes up the new birthing bed, which was purchased with funds from the Dr. F. Clifton Miller Trust Fund, which is used to buy equipment that has a direct impact on the healthcare provided to women and children. You can support the Dr. Miller Trust Fund with an on-line gift through the hospital website: jones.rochester.edu or by contacting Foundation Coordinator Jodi Pearson at (585) 596-2053.



JEANETTE DERMIT CHECK DELIVERY:

Ron Sutton: Sandra Watkins, Vice President of Patient Care Services, and CEO Jim Helms, left, gratefully accepted a check from Ron Sutton, administrator of the Jeanette Dermitt Trust for Key Bank. This year the funds were used to purchase new wheelchairs for the Emergency Department.



Foundation

The 2021-2022 Jones Memorial Hospital Foundation Board

Kellie Anderson

Gary Balcom, Treasurer

Jackie Comstock, Secretary

Luann Comstock

Kay Eicher, Auxiliary President

Samantha Gilkey, President

Geralyn Gough

Jennifer Joyce, Vice President

Rich Shear

Valerie Vreeland

Foundation Staff

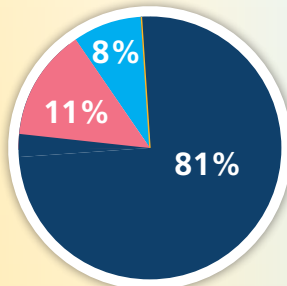
James Helms, CEO

Jodi Pearson, Foundation Coordinator

Sources of Funding

7/1/2021 to 6/30/2022

■ Patient Care	\$54,571,000
■ Non-Patient Care Sources	\$5,707,000
■ NYS Vital Access Support	\$0
■ Net Contributions & Investments	\$7,359,000
	<u>\$67,637,000</u>



Summarized Consolidated Financial Statements

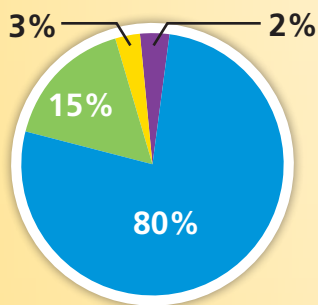
Consolidated Statements of Operations	FY 2022	FY 2021
Net patient service revenue	\$ 52,030,000	50,036,000
NYS Vital Access Program Support		3,446,000
Other revenue	5,707,000	11,360,000
Total expenses	(62,950,000)	(54,740,000)
Gain/loss from operations	(5,213,000)	10,102,000
Total other income, net	8,459,000	157,000
Surplus/deficiency of revenues over expenses	<u>\$ 3,246,000</u>	<u>10,259,000</u>

FINANCIAL REPORT & VITAL STATISTICS

Uses of Funding

7/1/2021 to 6/30/2022

■ Healthcare Services	\$51,726,000
■ Charity Care & Bad Debt	\$1,640,000
Total Healthcare Services	<u>\$53,366,000</u>
■ General/Administrative Services	\$9,722,000
■ Depreciation & Interest	\$1,949,000
Total Uses of Funding	<u>\$65,037,000</u>



Summarized Consolidated Financial Statements

Consolidated Balance Sheets	FY 2022	FY 2021
Current assets	\$ 29,549,000	27,907,000
Total assets	59,130,000	54,415,000
Current liabilities	13,964,000	13,258,000
Total liabilities	23,664,000	22,053,000
Net assets	35,467,000	32,361,000

Consolidated Statements of Changes in Net Assets	FY 2022	FY 2021
Change in net assets without donor restrictions	\$ 3,246,000	15,669,000
Contributions	137,000	87,000
Change in value of beneficial interest in perpetual trust	462,000	294,000
Net assets released from restrictions used for purchase of PP&E	(88,000)	(56,000)
Change in net assets	<u>\$ 3,757,000</u>	<u>15,994,000</u>

* Please see audited financial statements for additional detail and accompanying notes to the consolidated financial statements

BOARD OF DIRECTORS:



Michael Apostolakis, MD



Jenny Bilotta



Mary Kate Cole



Rich Ewell



Robert Gilfert, MD



Samantha Gilkey



Stephen Goldstein



Daniel Johnson



Ian Jones



James Knapp



Heather Lanphere, MD



Karol Marciano



Mark Taubman

191 North Main Street
Wellsville, NY 14895
jones.urmc.edu



Thank You
Donors!