In 2011, URMC partnered with FDSI Logistics, a third-party logistics provider, to manage inbound and outbound transportation. By using FDSI’s services, URMC has seen a significant savings in freight costs. With the current focus on savings across all departments, freight plays an important role in reaching our savings goals.

One of the ways to capture freight savings with little effort is to have the inbound shipments flow through the FDSI program. By working with the vendors that ship products to our facilities, FDSI is able to provide lower freight costs than are charged on the vendor’s product invoice.

Outbound freight costs may be controlled as well, by shipping through the FDSI Outbound Tool. The FDSI Outbound Tool is an online, user-friendly application that allows you to create shipping labels right from your desktop and manage your address book. The Tool is automatically linked to your FedEx account number and the FDSI discounts so you know you are always getting the correct discount when you ship.

By using a process known as Mode Optimization, you may further increase your freight savings. Mode Optimization allows for the review of your shipments to identify ones which may be able to transition to a different, less expensive, service level. As you can see from the attached FedEx Ground Service Map, the majority of the country can ship packages to URMC in three days via Ground.

To review and start these processes go to https://www.urmc.rochester.edu/purchasing/contract.cfm#fdsi. To arrange a meeting to take a detailed look at your shipments and a Mode Optimization review, please contact URMC’s On-Site Transportation Coordinator for FDSI Logistics, David Maynes. He may be reached at 585-276-6263, or davidm@fdsi.com.

Thank you for your partnership and focus on freight savings.

Best regards,

Luis Perez
Senior Purchasing Manager
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